

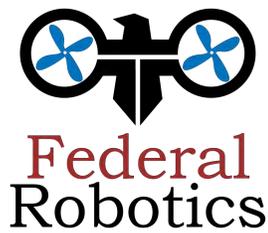
AERIAL REAL ESTATE BID PROPOSAL FOR DELAWARE RIVER SOLAR

PHOTOGRAPHY &
VIDEOGRAPHY



Federal Robotics
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Company's Experience

Federal Robotics is a one stop location for all your commercial unmanned aerial systems (UAS) aerial surveying/ inspection and photography needs. We use both quadcopter and fixed wing aerial platforms depending on the application. The FAA has issued Federal Robotics a 333 exemption, which gives us the legal permission to conduct commercial aerial flight services. Our UAS record both still photos and video photography at Ultra High Definition 4k or 1080p HD (non- multispectral). We deliver close-quarter structural civil engineering aerial inspections that save time and money while increasing safety and enhancing knowledge of difficult or dangerous access areas of structures. Unlike planes and helicopters, where the costs quickly mount, UAS allow us to capture breathtaking aerial photography shots quickly and inexpensively. We own a fleet of high quality UAS, have a staff of experienced FAA certified airmen, and we are fully insured.

Marketing a real estate property is one of the most difficult things to do in business today. The competition is brutal, partly because online listings generate most of the leads. Almost every property buyer today begins her search online. So, it can be really hard to stand out from the pack. That's why differentiating property listings through high-quality photography and video pays huge dividends. Today, the latest marketing weapon in real estate is the use of dramatic camera drone photography & video tours in online listings. Some agents claim that drones are the most important new technology to enter real estate marketing since the internet. Using flying cameras, real estate photographers are producing dramatic, sweeping shots of landscapes, ocean and mountain vistas and seamless fly-arounds of gorgeous home exteriors. Well-designed drone camera shots not only look incredibly professional, they can generate a sense of awe and interest that you simply can't get from ground-based photography.



Federal Robotics has been involved in deploying UAS in the real estate since 2015. We are established in the industry and have worked with agents, developers, and government agencies. Our team has a deep understanding of the industry and its requirements.



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Real Estate Photography & Videography

Drone photography can show potential buyers a variety of details, including:

- Encompassing aerial views of the entire property and land
- What the drive home or the children's' walk to school looks like
- The neighborhood and surrounding area, including the home's proximity to amenities
- Landscaping, pools, walking paths and back yards are important to many buyers



Real Estate Photography & Videography



Aerial photos & video bring these advantages to life. Using drone videos and photos to market your properties shows prospective sellers that you take advantage of every opportunity to make their property look awesome and to stand out. It's a well-known fact that listings that look better and provide more information, sell better. The visual advantages of camera drones have impacted the way that expensive luxury homes are presented on the MLS and on agent's websites. Buyers of multi-million dollar homes often shop online first, so they expect high-quality photography and video in the online listing or they won't bite. It's hard to argue that in the luxury property market, drone photography has upped the real estate marketing game in a big way.



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Deliverables-Output Resolutions

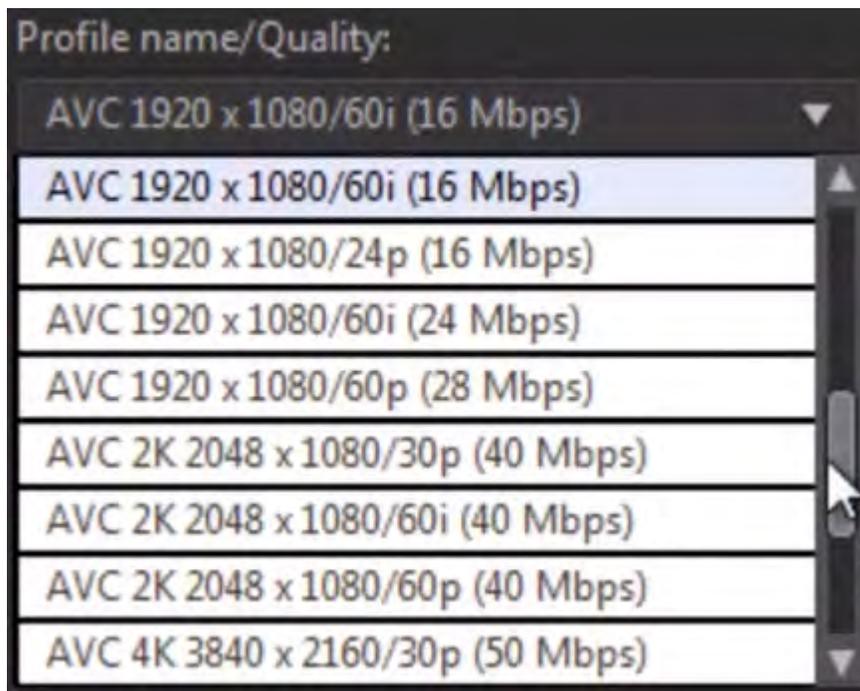


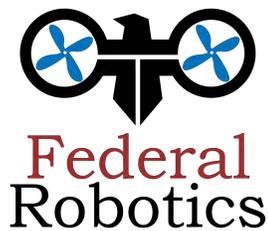
Record at 4k - 4096×2160 (24fps) or HD - 1920x1080 (60fps)

16MP photographs

Video Output Files:

AVI/ MPEG-2/ Windows Media/ Quick Time/ H.264 AVC/ H.265 HEVC/ XAVCS





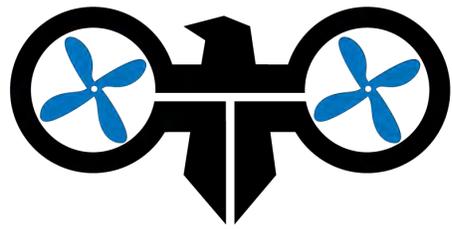
Quotation

We are a WNY based company with local headquarters.
We comply with all FAA requirements for commercial drone operations.
We carry a \$1M liability insurance policy.
We use FAA certified aircraft pilots as drone operators.
We have been granted a FAA section 333 exemption #16042.
We will obtain a COA for within 5 miles of WNY airports.
2 Years of archival storage.
Filing of NOTAM (Notice to Airmen), 72hrs. before each operation, with our local FAA FSDO (Flight Standard District Office).
Portable media storage of inspection job delivered to customer.
We will provide both video and pictures of the properties below:

For the following address:

11421 Big Tree Rd, Wales NY
12258 Center Line Rd, Wales NY
175 Tobin Road, Henrietta NY
760 Washington St, Ogden NY
S Union St, Ogden NY
Millard Hill Rd, Newfield NY
236 Podunk Rd, Enfield NY
Dryden Road, Dryden NY

Total cost with travel will be \$4,149 maximum for all eight properties. This will include 10 pictures/lot and one video/lot. (see costing spreadsheet) A \$2,000 non-refundable deposit is required on order placement. The remaining balance will be due upon delivery of photographs/video of all eight properties. Work will begin on receipt of deposit by customer and as weather conditions permit.



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